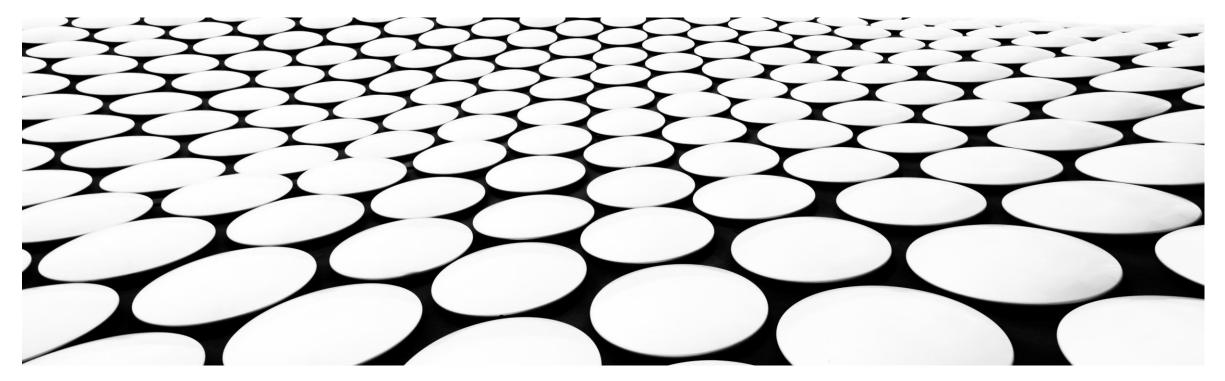
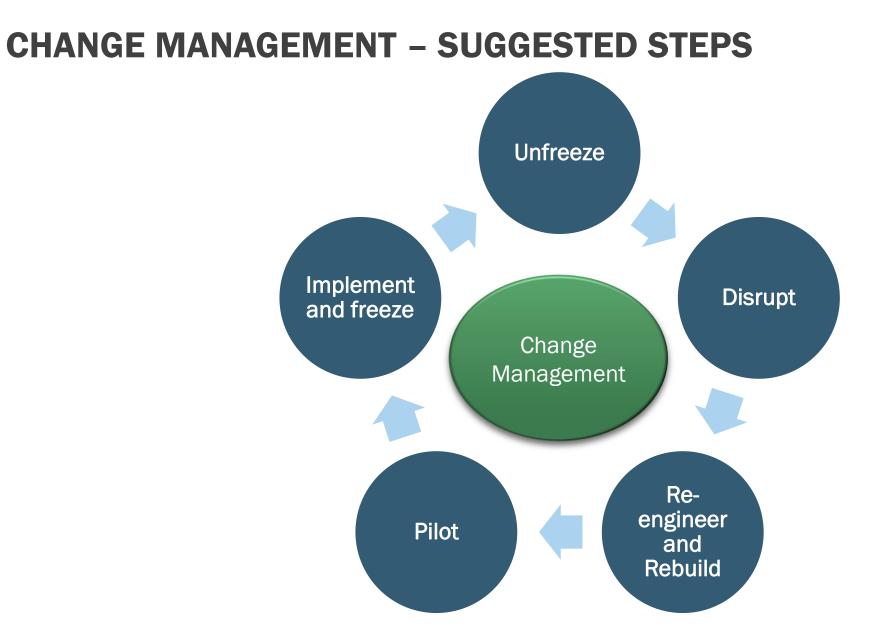
CHANGE MANAGEMENT – AN OVERVIEW

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CHANGE MANAGEMENT – UNFREEZE PROCESS

QReview existing process

□Identify process gaps and inefficiencies

□Unfreeze process

□ Make preparation for process disruption

CHANGE MANAGEMENT – DISRUPT PROCESS

Plan disruption

□ Anticipate impact on operations

Budget for incremental cost of disruption

□ Manage impact

□ Plan to re-engineer and rebuild

CHANGE MANAGEMENT – RE-ENGINEER AND REBUILD PROCESS

□ Start from identification of process gaps

Develop blue print of re-engineered process

□ Address and plug the defects of the original process

Highlight benefits of the new process with the help of cost benefit analysis

CHANGE MANAGEMENT – RUN PILOT

Carry out pilot of the re-engineered process

Identify and weed out errors in steps related to the process

Manage the consequent impact of the re-engineered process on operations

Identify redundancies in resources and take management action in redeploying them or remove them from the eco-system **CHANGE MANAGEMENT – IMPLEMENT AND FREEZE**

- **Q** Review results of pilot
- Evaluate whether all process gaps highlighted in the earlier process have been addressed
- Manage to respond to teething issues of the new process
- □ Implement and freeze new process

CHANGE MANAGEMENT – IMPLEMENT AND FREEZE

- **Q** Review results of pilot
- Evaluate whether all process gaps highlighted in the earlier process have been addressed
- Manage to respond to teething issues of the new process
- □ Implement and freeze new process

CHANGE MANAGEMENT – ENABLERS

Technology support

Management support

Buy in from key stakeholders

□ Environment, social and governance eco-system support

Effective communication

CHANGE MANAGEMENT – EXAMPLES

Corporate restructuring

□ Centralization versus Decentralization

□ System implementation

Transition to digital environment through technology transformation

THANK YOU!